

Empire State Development

July 16, 2007
File# 50695

Sharon Avent
SMEAD MANUFACTURING COMPANY
600 Smead Dr.
Hastings MN 55033

Dear Ms. Avent:

On behalf of New York State Department of Economic Development, Division of Minority and Women's Business Development (DMWBD) has completed its review of your application for State Certification as a Woman-Owned Business Enterprise and has determined that your firm meets eligibility requirements for certification, pursuant to Executive Law, Article 15-A.

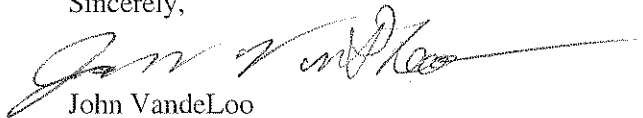
We are pleased to inform you that the firm of, SMEAD MANUFACTURING COMPANY, has been granted status as a Woman Owned Business Enterprise. Certification status is not intended to imply that the State of New York guarantees your company's capability to perform on state contracts, nor does it imply that your company is guaranteed any State business.

Be advised that your certification expires 3 years from the date of this letter or unless you are contacted by this Office for verification or recertification. Please remember that any changes in your company that affect ownership, managerial and/or operational control, must be reported to this Office within thirty (30) days of such changes; including changes to company name, business address, telephone numbers, principal products/services, and bonding capacity. At such time as it is necessary for your company to be recertified, you will be notified by this office.

If your certification is questioned by any public or private entity, please direct the inquiry to this Office for clarification.

Thank you for your cooperation. On behalf of the State of New York, I wish you continued success in your business endeavors, particularly those involving State agencies.

Sincerely,



John VandeLoo
Economic Development Specialist
(direct@5182925343)
(fax@5182925803)

Empire State Development

The hereto named firm is designated a

WBE

by the

Division of Minority and Women's
Business Development

SMEAD MANUFACTURING COMPANY

HASTINGS MN



DIRECTOR

50695-2007
CERTIFICATE NUMBER



CERTIFICATION ANALYST

07/16/10
EXPIRATION DATE